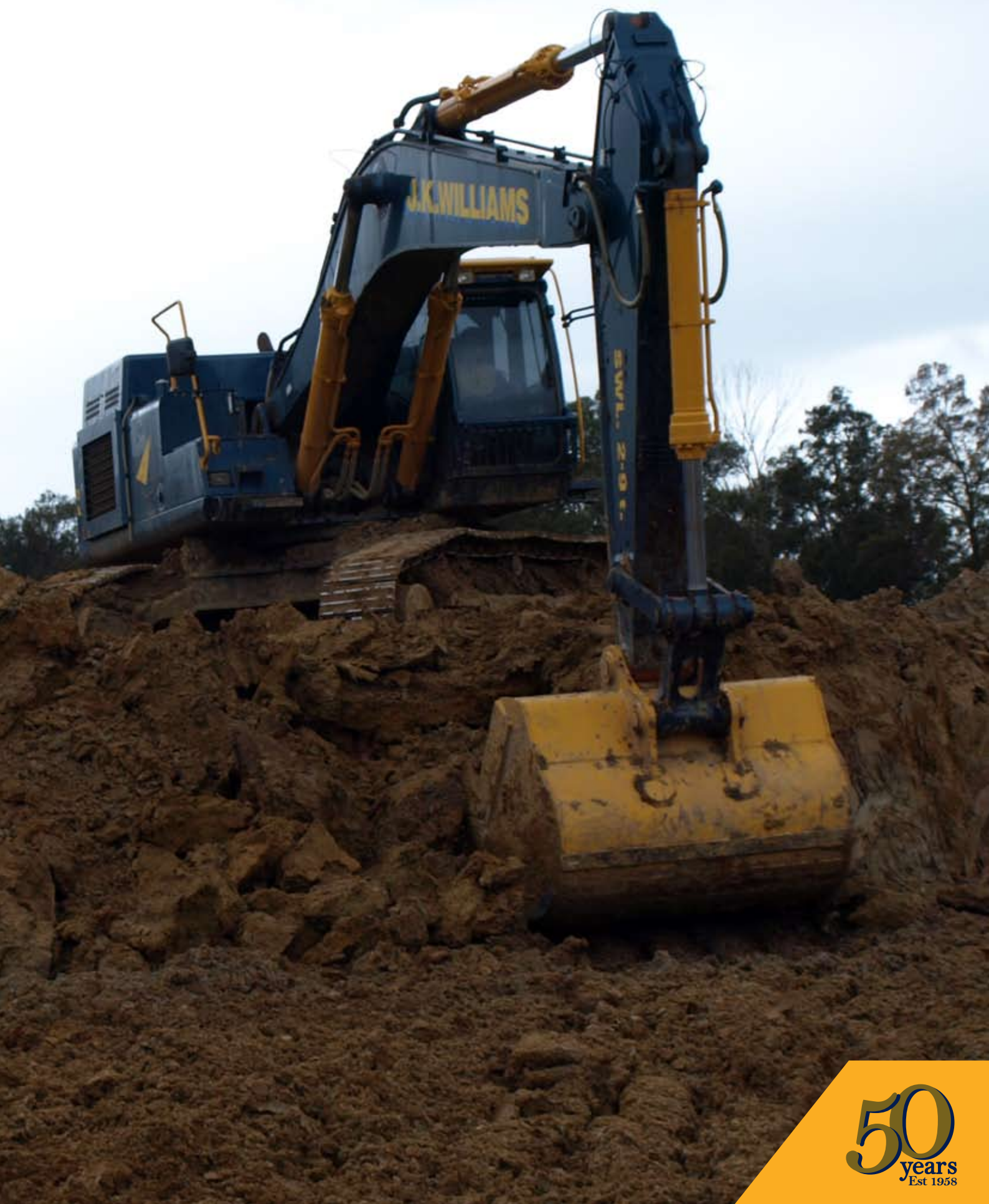




# JK WILLIAMS



**50**  
years  
Est 1958



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NEW - CONDITIONAL

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J.K. WILLIAMS



## FROM THE MANAGING DIRECTOR

We take pleasure introducing you to JK Williams; our culture, spirit and work. We are proud of our accomplishments to date with some of our finest work produced within the Sydney Metropolitan, Coffs Harbour and the Far North Coast Region.

We are proud of our track record, our growth and our capacity and experience to manage any size project with our team of professionals.

### Our efforts and highlight accomplishments

- Completed initial and subsequent infrastructure (\$15M - 72Ha & included bridges, lakes and weirs) for the Stockland Trust Group at Waterside Green. JKW won, at state level, and was a finalist at the national level for the prestigious CCF Earth Awards for its excellence in construction for the project
- Completed Stages 1 & 2 of "The Summit" project at Coffs Harbour and was successful at winning the Earth Awards at state level, and being a finalist at national level. Works included blasting rock and providing services for one of the steepest sites currently being constructed for residential living.
- Commenced and currently working on the 'Stonecutters Ridge' project in Western Sydney NSW, this includes not only the residential subdivision but earthworks and remediation for the entire site, including the Greg Norman designed 18 hole golf course for Urban Pacific.

Our uniqueness is that we are able to maintain our traditional values while still providing the benefits of modern technology and superior workmanship on all our projects. The success of our projects leads to the success of our partners who include Councils, consultants, clients and subcontractors, all of whom are vital to JK Williams' success.

We will always commit to providing our client with value for money solutions using best practice techniques. Our team strives for excellence in project outcomes which result in delivering exceptional service, quality project outcomes and client satisfaction.

We look forward to sharing with you the JKW spirit and culture.

Leigh Hartog  
*Managing Director*



## OUR COMPANY

### Our proud history...

JK Williams has evolved remarkably from the civil construction company of its origins of 50 years ago.

JK Williams was founded in Penrith in 1958. The organisation has since grown from a small civil contracting firm with 3 employees into a dynamic company that employs over 130 people.

We have preserved our heritage and kept our main operations in Penrith, with new premises recently constructed at Jack Williams Drive. The company is also expanding and now has a permanent branch office in Coffs Harbour and is looking to expand to other regional areas.

Today we are a diversified service provider to a range of private and public sector clients. We utilise our financial and intellectual capital to provide integrated solutions to clients' project requirements.

We undertake work throughout New South Wales ranging across many development disciplines.



### Growth and turnover

JK Williams is a mid-sized contracting group with sales of up to \$45 million per annum with further growth expected in the near future. The Company operates at a level where the ownership and management has maintained hands on control and responsibility. We have chosen organic growth instead of opting for rapid growth through acquisitions and mergers.

Since 1992 we have experienced gradual but consistent growth. Although our primary area of specialisation is all types of subdivision work, we know that we need to diversify into more detailed civil works to maintain our continued growth.

We aim to sustain growth in turnover by meeting and exceeding the needs of our existing corporate clients while diversifying and specialising to meet the needs of newly engaged clients and potential clients within the industry.

## SPECIALIST SKILLS

JK Williams is not just your typical contractor, but rather a diverse contractor with many specialist skills. Our specialist areas of expertise include:

- Subdivisional works both industrial and residential
- Roadwork upgrades, additions and restitution
- Remote works
- Building solutions for large building sites
- Environmental rehabilitation, such as contaminated sites and restoration of ecological dilapidation.

### Subdivisional works

We have sustained an impressive client base in our subdivision work and have worked for Lensworth Glenmore Park Limited since their inception in 1989 and have to date produced 5,000 lots for them. We have worked for Stockland Trust Group since 1995 throughout the Sydney and outer metropolitan area and have produced around 2,000 lots to date over various projects.

Although we carry out the bulk earthworks, we also specialise in the provision of all associated infrastructure for subdivision works, such as sewer, water, electrical and stormwater structures.

### Remote work

JK Williams often tender and win many projects often not within what is to be considered the normal area of operation for JK Williams. These projects are won on JK Williams' knowledge, resources and expertise in providing simple solutions to complex problems. In the past JK Williams has worked on projects on the South Coast, North Coast, Mid North coast and West of the Great Dividing Range.

We approach these works with the same enthusiasm as those situated closer to home and have overcome the logistical challenges involved in undertaking remote works. This is an important part of our diversification strategy.

### Road works

The extensive road network that is Glenmore Park was and remains a rewarding challenge that we excelled at. We have also completed many sections of road within the Sydney metropolitan region under the control of the Roads and Traffic Authority (RTA).

### Building solutions

JK Williams has established a cooperative partnership with many building companies in and around Sydney. Our skill and expertise allows these companies to focus on doing what they do best while we focus on what we do best. We have established long standing relationships with Hansen Yuncken which has seen the partnership complete over seven new schools and various other government buildings. This includes a substantial redevelopment of the Holsworthy Barracks which has seen JK Williams complete over \$15M in earthworks, building pads, services, roads and car parks and specialist military facilities.

### Environmental salvaging

We have been involved in the remediation of many sites in and around Sydney. Two of the most significant were the ex-railway sites at Bankstown and Yennora which involved more than \$10M of remediation works. Other challenges have included creek rehabilitation, bank stabilisation, water cleansing systems, wetland construction and many other ecological wins for the environment that we live in.



## JK WILLIAMS' INTEGRATED MANAGEMENT SYSTEMS

We have a fully integrated management system:

### Quality - Safety - Environment

Our system fully satisfies and is certified to all the elements of the AS/NZS ISO 9001:2000 Quality Management standard it is supported by both hardcopy and electronic (intranet). Our fully integrated System incorporates Occupational, Health & Safety and Environment requirements. This has also resulted in these systems being certified to AS/NZS 4801:2001 and AS/NZS ISO 14001:2004 respectively. The System is subject to internal system audits, 3rd Party certification and Client or 2nd party audits.

An OHS Manager is charged with the responsibility to ensure that all aspects of the OHS system are managed and monitored for consistency, currency and compliance with legislative obligation under the OHS Act 2000 & Regulation 2001. A fully functioning safety committee is responsible for ensuring that all safety measures are considered when managing safety at JKW. It is an active conduit of consultation and collaboration on all matters as they relate to OHS.

The increasing emphasis placed on the Environment, has seen JKW focus its attention on environmental responsibility and minimising our impact on the environment.

Our Environmental objectives focus on improvement is achieved through technologically advanced machinery, waste management and improved site practises.

We have a strong focus on training and education with respect to our Integrated Management System understanding that it is fundamental to the growth and development of our employees, sub-contractors, clients and all others we interact with.

### Industrial and employee relations

JK Williams Contracting understands that strong ethical Industrial / Employee Relations centres on consultative, collaborative and cooperative measures, which are not simply limited to direct employees of the company but are extended to include stakeholders such as sub-contractors and associates.



Management respects that mechanisms must be put in place, which focus attention on creating an environment of improved workplace management culture, improved industrial relations and strong employee commitment underpinned by a genuine respect and observance of individual rights.

Our objective is to adopt a strategic approach to managing industrial / employee relations at enterprise level which is integrated at all levels within the organisation. This is why JK Williams plans, educates, manages, implements, oversees, evaluates and reviews sound industrial / employee relations practices which go beyond compliance but are part of the day to day functions which build upon the current culture of the organisation.

JK Williams' approach to IR / ER management is holistic in nature and encapsulates every aspect of the business, however in saying that; it is understood that there is greater vulnerability and exposure to issues of IR / ER at project level, with this in mind all projects from conception to completion are expected to observe the IR / ER strategy (including the Company's registered Employee Collective Agreement) with absolute vigilance and diligence.





**Multiple contracting solutions for:**

- Building solutions
- Ecological restoration
- Industrial & residential development
- Recreational development
- Roadworks



**Head office**  
Ph: 02 4725 3400  
Fax: 02 4725 3499  
PO Box 308 Penrith NSW 2751  
[www.jkw.com.au](http://www.jkw.com.au)

**Branch office**  
Ph: 02 6650 9780  
Fax: 02 6650 9479  
PO Box 8029 Coffs Harbour  
Delivery Centre NSW 2450

